

Questionnaire for Manufacturing Purchasing Manager

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Date (mm / yy)

A Company:

B Organization Code:

Unified social credit identifier:

Q1 Production

Select the description that best expresses the current month's **Production** level (units, not value) compared to the previous month

☐ increased ☐ unchanged ☐ decreased

Reasons of the change: _____

Q2 New Orders

Select the description that best expresses the current month's **New Orders** (units, not value) compared to the previous month

☐ increased ☐ unchanged ☐ decreased

Reasons of the change: _____

Q21 New Export Orders

Select the description that best expresses the current month's **New Export Orders** (units, not value) compared to the previous month

☐ increased ☐ unchanged ☐ decreased ☐ none

Q3 Backlog of Orders

Select the description that best expresses the current month's **Backlog of Orders** (units, not value) compared to the previous month

☐ increased ☐ unchanged ☐ decreased ☐ not easy to evaluate

Q4 Inventories of Finished Goods

Select the description that best expresses the current month's **Inventories of Finished Goods** compared to the previous month

☐ increased ☐ unchanged ☐ decreased

Q5 Purchase Quantities

Select the description that best expresses the current month's **Purchase Quantities** (units, not value) compared to the previous month

☐ increased ☐ unchanged ☐ decreased

Q51 Imports

Select the description that best expresses the current month's **Imports** (units, not value) compared to the previous month

☐ increased ☐ unchanged ☐ decreased ☐ none

Q6 Purchase Prices

Select the description that best expresses the current month's level of **Average Purchase Prices** of the commodities you buy compared to the previous month

☐ higher ☐ little changed ☐ lower

Q61 List specific commodities (use general names, not proprietary) which are up or down in price this month.

Commodities up in price: _____

Commodities down in price: _____

Q7 Producer Prices

Select the description that best expresses the current month's level of **Producer Prices** compared to the previous month

☐ higher ☐ little changed ☐ lower

Q8 Main Raw Materials Inventories

Select the description that best expresses the current month's level of **Main Raw Materials Inventories** compared to the previous month

☐ increased ☐ unchanged ☐ decreased

Q9 Employment

Select the description that best expresses the current month's **Employment** compared to the previous month

☐ increased ☐ unchanged ☐ decreased

Q10 Suppliers' Delivery Times

Select the description that best expresses the current month's **Suppliers' Delivery Times** compared to the previous month

☐ slower ☐ almost even ☐ faster

Q101 When do the following raw materials orders need to be advanced (hedging & speculation is not included)?

(1) domestic purchase of raw materials for production:

☐ Hand-to-Mouth ☐ 30 days ☐ 60 days ☐ 90 days ☐ 6 months ☐ 1 year

(2) import of raw materials for production:

☐ Hand-to-Mouth ☐ 30 days ☐ 60 days ☐ 90 days ☐ 6 months ☐ 1 year

☐ No import

(3) accessory for production or maintenance :

☐ Hand-to-Mouth ☐ 30 days ☐ 60 days ☐ 90 days ☐ 6 months ☐ 1 year

(4) fixed assets for production :

☐ Hand-to-Mouth ☐ 30 days ☐ 60 days ☐ 90 days ☐ 6 months ☐ 1 year

☐ No Order

Q102 List the commodities in short supply (Please list by general names):

Q11 Production and Business Activity Anticipation

Select the description that best expresses the current month's **Production and Business Activity Anticipation** in the next three months.

☐ increased. ☐ little changed ☐ decreased

Q12 What are the main problems or difficulties in your purchasing?

- | | |
|------------------------------------|---|
| ① funding constraints | ② demand decrease or shortage of orders |
| ③ rise in raw material price | ④ increase in transportation costs |
| ⑤ increase in labor costs | ⑥ raw material such as energy constraints |
| ⑦ shortage of labor | ⑧ fluctuation of RMB exchange rate |
| ⑨ others (list on the line): _____ | |

Q13 Do you have any comments or suggestions?

Q14 Profit (loss) changes (efficiency of operation):

Select the description that best expresses **Profit (loss) changes** compared to that of last month

☐ profit increased / loss reduced ☐ profit(loss) remains the same
☐ profit reduced / loss increased

Q15 Personnel urgently needed

Which aspects of personnel are urgently needed in your company (Choose the top 3 according to the influence degree)?

1. Administrative staff
2. Personnel and Recruitment Officers
3. Data mining analyst
4. Mechanical engineering and technical personnel
5. Sales personnel
6. Chef& Food service personnel
7. Real estate agency or Property staff
8. Telecom communications business staff
9. Construction engineering and technical personnel
10. Computer technical personnel
11. Accountants
12. Financial staff
13. Technician or senior technician
14. Equipment installation operation maintenance personnel
15. Designers
16. Motor vehicle drivers
17. Express logistics personnel
18. Clerks, cashiers

19. Front-line workers

20. Public security and cleaning staff

If there is no such personnel in enterprises needing, please list the specific: _____

Purchasing manager:_____ Tel:_____ Date:_____

Explanation:

1. Statistics scope: the selected Manufacturing sample unit.

2. Submitting time and manner: Submit the questionnaire online or mobile terminal before 16:00 the 25th each month, Website: <http://www.lwzb.cn>, Mobile terminal: <http://219.235.129.147/pmi>.

3. The subject of questionnaire: Purchasing (or supply) managers or the general managers who charge purchasing activity of the sample unit.

4. Definition of options: purchasing managers estimate the definition of options “unchanged, little changed, almost even” based on their experience at ordinary times.

5. Definition of Base Period: For the questions of flow indicators (Period indicator, such as Production, New Orders etc.), the base period is the last month. For the questions of stock indicators (Time-point indicator, such as Inventories, Employment etc.), the base period is a month ago.